January 1st, 2021

Dear Adult Day Provider,

It is time to plan for the 2021 ***New Jersey Adult Day Services Association*** Membership. Communication between the ***New Jersey Adult Day Services Association*** members is essential to the success of our industry in this tumultuous environment.

The 2021 Membership dues structure is as follows:

PROVIDER MEMBERSHIP: $1,600 for the first center; $300 for each additional center under common ownership.

ASSOCIATE MEMBERSHIP: $800 per vendor/consultant. Associate Membership will provide vendors/consultants the opportunity to have an advertisement on the ***NJADSA*** website, access to the ***NJADSA*** membership list, and a reduced rate for a vendor table at our Annual NJADSA Conference.

Please complete the attached demographic survey for **each** of your centers and enclose it with your membership dues payable to ***NJADSA***.

If you have any questions regarding your invoice email rocio@2ndhome.org or albert@2ndhome.org

Sincerely,

NJADSA Board

2021 Membership Dues
For
New Jersey
Adult Day Service Association

Membership Application can be process via our Website

https://www.njadsa.org/provider-membership-application-payment/
https://www.njadsa.org/associate-member-application-payment/

or by mail

Please complete a contact sheet for each center and mail with your payment to:

NJADSA
25 East Salem
Suite 500
Hackensack NJ, 07601
Att: Rocio Maldonado

THE NEW JERSEY ADULT DAY SERVICES ASSOCIATION

2021 Contact Information

(Please complete and return with your NJADSA Dues)

PLEASE COMPLETE THIS PAGE FOR ALL CENTERS YOUR COMPANY HAS OWNERSHIP

PRIMARY CENTER'S CONTACT INFORMATION			
Name of Primary Center			
Individual Contact Name		Contact Title	
Address			
City		State	ZIP Code
County	Telephone Number	Fax Number	E-Mail Address

ADDITIONAL CENTER'S CONTACT INFORMATION			
Name of Additional Center			
Individual Contact Name		Contact Title	
Address			
City		State	ZIP Code
County	Telephone Number	Fax Number	E-Mail Address

ADDITIONAL CENTER'S CONTACT INFORMATION			
Name of Additional Center			
Individual Contact Name		Contact Title	
Address			
City		State	ZIP Code
County	Telephone Number	Fax Number	E-Mail Address

ONCE WE RECEIVE PAYMENT, YOU WILL RECEIVE AN E-MAIL WITH A TEMPORARY USERNAME AND PASSWORD. PLEASE LOG ON THE ATTACHED LINK AND UPDATE AND PROVIDE ALL YOUR CENTER INFORMATION. IF YOU HAVE ANY QUESTIONS, PLEASE CONTACT US THROUGH THE WEBSITE AT WWW.NJADSA.ORG .

New Jersey Adult Day Services Association

demonstrates its strength in 2020

As the New Jersey Adult Day Association (NJADSA) looks back on 2020, we do so with a great sense of pride in our successes. It was a tough year indeed as COVID-19 ravaged life as we knew it. With centers closed to prevent the spread of the virus, NJADSA had to find an alternative way for our members to remain viable and continue providing care to the individuals otherwise coming through their doors. We accomplished this by negotiating with the State to allow our sector to bring that care directly to the homes of our beneficiaries.

That's not all that NJADSA accomplished:

In the current State budget, NJADSA achieved the first rate increase seen by providers in over 12 years; from $78.50 per beneficiary day to now $82.

- We also secured something previously available only to others in the long term care continuum—a rate floor! This budget requires that MCOs pay adult day providers NO LESS THAN the $82 rate.
- NJADSA was also successful in securing introduction in both houses of the Legislature a proposal that would make that rate floor permanent in statute – **Senate Bill 2561** and Assembly Bill 4238. The Senate version has already received approval from one committee.

This is just a sampling of how NJADSA has been able to serve our members. If you are at all familiar with the rough and tumble of how policy is made in our State Capitol amidst a broad array of competing interests, then you know how much effort goes into achieving outcomes like these. Much of it is the result of direct and persistent advocacy, but it also entails maintaining avenues of communication. Although not a guarantee of results, NJADSA's presence at political fundraisers helps keep doors open. The fundraiser that we hosted for Assembly Policy Chair Gary Schaer is one example.

NJADSA is well-positioned for even more success in 2021.

We have already begun making our case for a modest rate increase in the next State budget through **testimony** at a December "Budget Listening Session" conducted by the Department of Human Services (DHS). We continue to press forward for the enactment of our legislation to establish a permanent rate floor, lest that it be subject to the whim of each State budget cycle. Meetings to educate legislators on the importance of this initiative have already been held and

will continue.

NJADSA will also be meeting with top officials at DHS and the State Medicaid office to promote new admissions into the adult day program and to discuss the future of our sector in New Jersey.

NJADSA has established itself as the preeminent advocate for adult day service providers in New Jersey. Continuation of our efforts is not possible without member support.

If you have yet to renew your membership for 2021, please do so now. If you are not already a member, please consider joining. **Click here** to find out how you can add your voice to the advocacy that will shape the future of adult day in New Jersey.

New Jersey Adult Day Services Association

25 East Salem St. Suite 500, Hackensack, NJ 07601 | |

www.njadsa.org

Jim Donnelly, President

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